

# Corporate Member: Macnaughton and Watson Ltd



Macnaughton & Watson Ltd is a company whose name has been well known in the meat industry for the last 140 years. Henry Macnaughton founded the business in the Gallowgate in 1868 with a Miss Watson who he was subsequently to marry. The business is now operated by the three great grandsons of the founders Fergus, Alistair and Stewart Macnaughton.

The Glasgow meat market was once surrounded by butchers' sundriesmen with Stokes & Dalton, Henry & Anderson and Smith & Stevenson to name just a few having a presence but only Macnaughton & Watson Ltd now remain.

The market site is now being redeveloped and a small calf stands in tribute to the glorious past at the "listed" Melbourne Street entrance to the old market.

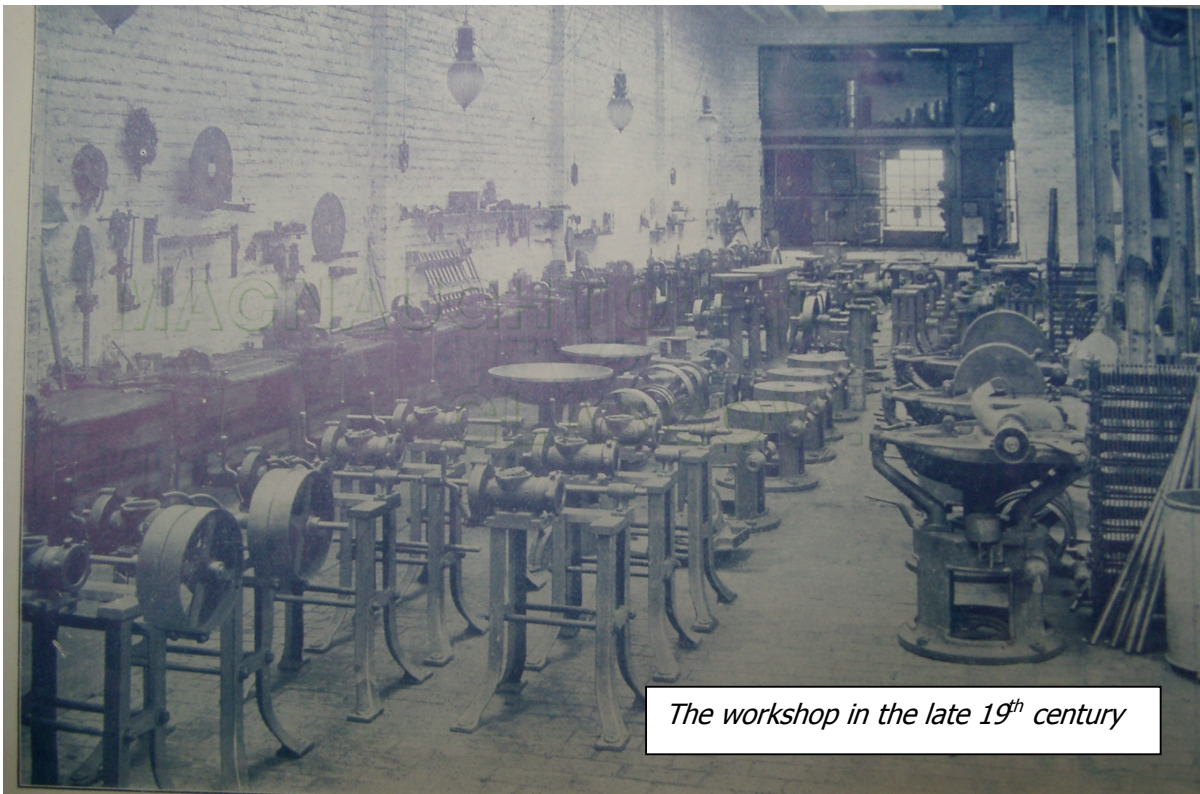




*Left to right: Alistair Macnaughton, Fergus Macnaughton and Stewart Macnaughton*

Back in the 19<sup>th</sup> century Glasgow was a large and respected engineering centre and it will come as no surprise to learn that the Macnaughton & Watson Ltd business was originally centred on the manufacture of Meat Preparation machinery. Several old brochures that have survived list the following items for sale:-

MODEL H HAND MEAT CUTTING MACHINE (with three knives and four plates included)	£3 0 0
As above for direct motor power	£3 5 0
As above for engine power	£4 4 0
Upright 30lb SAUSAGE FILLING MACHINE	£8 0 0
SILENT MEAT CUTTING MACHINE 30lb Capacity	£30 0 0
SILENT MEAT CUTTING MACHINE 50lb Capacity	£37 10 0



*The workshop in the late 19<sup>th</sup> century*



All these machines were built to exacting standards as letters received from satisfied customers throughout Scotland would subscribe.

"We have had four electrically operated machines from you all of which have given extreme satisfaction. The first machine was supplied in 1902 and all machines have all along been in daily use"

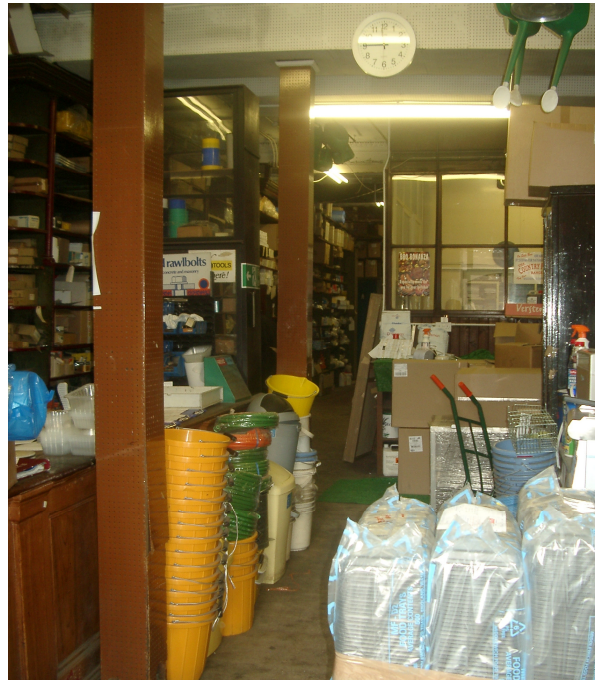
Brechin Bros Ltd  
Glasgow 2/12/1912

"Regarding the electric machine I got from you in September 1902 it is still working and giving every satisfaction. During this time it has cost me nothing in repairs".

A Warnock 263 Parliamentary Road  
Glasgow 17/10/1912

Regarding the electric machine I purchased from you, it is doing quite nicely – no trouble at all.

Picken Brothers  
Newton-on-Ayr 3/1/1913



*The team at the 2007 Scottish Meat Trade Fair*



The "Scot" was the registered name of the meat preparation machines manufactured in the Gallowgate and at one time all J H Dewhurst and Alex Munro shops (both formerly part of the Vesty Group) had "Scot machines in their back shops. Macnaughton & Watson Ltd was also for many years the sole complete shopfitter in Scotland to Alex Munro. Other customers for their machine included HM War Department, Ministry of Munitions and Principal Meat and Fish supply firms in Britain and in the colonies.

Around 1910 the business started supplying rusks, seasoning and casings for the manufacturing industry and over the years the product list has increased to such an extent that they can almost say that whatever a butcher might require there is every chance that Macnaughton & Watson Ltd can supply it.

In 1997 the business of Alan Scott was acquired and in 2000 Macnaughton & Watson Ltd set up a branch in Elgin ensuring that all the needs of every butcher in Scotland could be executed timeously. Previous diversification and expansion into the Bakery and Fish Industry have helped the business to grow threefold over the last fifteen years with their philosophy being that you are only as good as your last delivery.

Henry Macnaughton the late father of Fergus, Alistair and Stewart always maintained that getting out and meeting customers was of paramount importance and to this end all his three sons make regular visits to customers. They are most ably supported in this field by John Stewart, Bob Adamson and Denis Loftus.

Macnaughton & Watson Ltd have built up tremendous goodwill with butchers. There are stories of their phenomenal service, like breaking away from their staff Christmas lunch to supply a temporary sausage filler to a butcher in Fife whose filling machine had decided to pack up on 21<sup>st</sup> December.

That butcher's customers were not to go without their Christmas chipolatas and of course when it came to eventually supplying a new filler, their quote had no competition.

Over the years close and personal relationships with many customers have developed and all at Macnaughton would take this opportunity to wish all their customers every success in the future.